

**FAIR ISAAC CORPORATION**  
**Supplemental Non-GAAP Financial Measures**  
(In thousands except per share data) (Unaudited)

The following is a reconciliation of the company's GAAP to Non-GAAP items.

	Fiscal Year 2022	Quarter Ended December 31, 2021	Fiscal Year 2021	Quarter Ended September 30, 2021	Quarter Ended June 30, 2021	Quarter Ended March 31, 2021	Quarter Ended December 31, 2020
<b>Operating Income</b>							
Operating income, as reported	\$ 115,586	\$ 115,586	\$ 505,489	\$ 115,185	\$ 194,384	\$ 101,199	\$ 94,721
Amortization of intangible assets	544	544	3,255	563	810	945	937
Restructuring and impairment charges	-	-	7,957	7,957	-	-	-
Gains on product line asset sales and business divestiture	-	-	(100,139)	-	(92,805)	-	(7,334)
Stock-based compensation expense	29,878	29,878	112,457	28,358	30,761	28,206	25,132
Non-GAAP operating income (segment operating income)	\$ 146,008	\$ 146,008	\$ 529,019	\$ 152,063	\$ 133,150	\$ 130,350	\$ 113,456
Revenues	\$ 322,361	\$ 322,361	\$ 1,316,536	\$ 334,578	\$ 338,183	\$ 331,361	\$ 312,414
Non-GAAP operating margin	45%	45%	40%	45%	39%	39%	36%
<b>Net Income</b>							
Net income, as reported	\$ 84,959	\$ 84,959	\$ 392,084	\$ 85,720	\$ 151,198	\$ 68,674	\$ 86,492
Amortization of intangible assets	544	544	3,255	563	810	945	937
Restructuring and impairment charges	-	-	7,957	7,957	-	-	-
Gains on product line asset sales and business divestiture	-	-	(100,139)	-	(92,805)	-	(7,334)
Stock-based compensation expense	29,878	29,878	112,457	28,358	30,761	28,206	25,132
Income tax adjustments	(7,493)	(7,493)	(9,090)	(8,724)	11,391	(7,271)	(4,486)
Excess tax benefit	(5,957)	(5,957)	(23,998)	(1,925)	(2,561)	(329)	(19,183)
Non-GAAP net income	\$ 101,931	\$ 101,931	\$ 382,526	\$ 111,949	\$ 98,794	\$ 90,225	\$ 81,558
Revenues	\$ 322,361	\$ 322,361	\$ 1,316,536	\$ 334,578	\$ 338,183	\$ 331,361	\$ 312,414
Non-GAAP net margin	32%	32%	29%	33%	29%	27%	26%
<b>Diluted Earnings per Share</b>							
Diluted earnings per share, as reported	\$ 3.09	\$ 3.09	\$ 13.40	\$ 3.00	\$ 5.18	\$ 2.33	\$ 2.90
Amortization of intangible assets	0.02	0.02	0.11	0.02	0.03	0.03	0.03
Restructuring and impairment charges	-	-	0.27	0.28	-	-	-
Gains on product line asset sales and business divestiture	-	-	(3.42)	-	(3.18)	-	(0.25)
Stock-based compensation expense	1.09	1.09	3.84	0.99	1.05	0.96	0.84
Income tax adjustments	(0.27)	(0.27)	(0.31)	(0.31)	0.39	(0.25)	(0.15)
Excess tax benefit	(0.22)	(0.22)	(0.82)	(0.07)	(0.09)	(0.01)	(0.64)
Non-GAAP diluted earnings per share	\$ 3.70	\$ 3.70	\$ 13.07	\$ 3.92	\$ 3.38	\$ 3.06	\$ 2.74
<b>Reconciliation to Adjusted EBITDA</b>							
Net income, as reported	\$ 84,959	\$ 84,959	\$ 392,084	\$ 85,720	\$ 151,198	\$ 68,674	\$ 86,492
Interest expense, net	12,195	12,195	40,092	10,490	10,018	9,943	9,641
Provision for income taxes	19,861	19,861	81,058	19,746	36,694	23,150	14,668
Other expense (income), net	(1,429)	(1,429)	(7,744)	(771)	(3,526)	(567)	(2,880)
Amortization of intangible assets	544	544	3,255	563	810	945	937
Depreciation	4,098	4,098	20,319	4,459	5,050	5,225	5,585
Stock-based compensation expense	29,878	29,878	112,457	28,358	30,761	28,206	25,132
Restructuring and impairment charges	-	-	7,957	7,957	-	-	-
Gains on product line asset sales and business divestiture	-	-	(100,139)	-	(92,805)	-	(7,334)
Adjusted EBITDA	\$ 150,106	\$ 150,106	\$ 549,339	\$ 156,522	\$ 138,200	\$ 135,576	\$ 119,041
Revenues	\$ 322,361	\$ 322,361	\$ 1,316,536	\$ 334,578	\$ 338,183	\$ 331,361	\$ 312,414
Adjusted EBITDA as a percent of revenues	47%	47%	42%	47%	41%	41%	38%
<b>Reconciliation To Free Cash Flow</b>							
Net cash provided by operating activities	\$ 124,881	\$ 124,881	\$ 423,816	\$ 91,754	\$ 100,592	\$ 153,523	\$ 77,947
Reduced by cash flow items:							
Capital expenditures	895	895	7,569	1,777	1,572	1,175	3,045
Free cash flow	\$ 123,986	\$ 123,986	\$ 416,247	\$ 89,977	\$ 99,020	\$ 152,348	\$ 74,902
Revenues	\$ 322,361	\$ 322,361	\$ 1,316,536	\$ 334,578	\$ 338,183	\$ 331,361	\$ 312,414
Free cash flow as a percent of revenues	38%	38%	32%	27%	29%	46%	24%

Note: The numbers may not sum to total due to rounding.